

Jobs

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AIOCD

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ALL INDIA ORGANISATION OF CHEMISTS & DRUGGISTS®

201, Safalya Bldg., 2nd Floor, Opp. Jaigopal Industrial Estate, Baburao Parulekar Marg, Dadar (W), Mumbai 400 020.
Tel.: 2430 6889 / 2430 6874 / 6145 2929 • Fax : 2430 6973 / 6145 2925 • Visit us on : www.aiocd.net

President

J. S. SHINDE

Email: aiodc@vsnl.net

Email: jagannath.shinde@aiocd.com

REF : AIOCD/SVD/10/APS/318



Hon. Gen- Secretary :

PARSAN KUMAR SINGH

Mob. : 09431021707

Email : pksaiocd@gmail.com

parankumarsingh@ymail.com

August 10, 2010

ALL STATES PRESIDENTS / SECRETARIES OF AIOCD.

Sub : Appointment of OTC/ specialized Consumer stockists for Digene Group of products.

Dear Sir,

This has reference to various meetings and subsequent discussions the undersigned had with the officials of M/s. Abbott India Ltd, regarding appointment of OTC/ specialized consumer stockists for Digene group of products. M/s. Abbott India Ltd is planning to promote Digene group of products as mentioned below through Mass Media and OTC route

- | | |
|--|--|
| 1. Digene Pudina Jeera - 9's | 9. Digene Tablet (Mixedfruit flavour)-9's |
| 2. Digene Gel (Mixed fruit flavour sugar free)- 100 ml | 10. Digene Tablet (Assorted flavour)-9's |
| 3. Digene Gel(Mint flavour)-170 ml | 11. Digene Tablet (Sugarfree) -9's |
| 4. Digene Gel (Orange flavour) -170 ml | 12. Digene Gel (Mint flavour)- 400 ml |
| 5. Digene Gel (Mixed fruit flavour) -170 ml | 13. Digene Fastmelt(Jeera blackcurrent-2gm |
| 6. Digene Gel (Sugarfree antacid) -170 ml | 14. Digene Fastmelt(Lime -lemon Twister) -2gm |
| 7. Digene Tablet (Mint flavour) -9's | 15. Digene Total - 10's |
| 8. Digene Tablet (Orange flavour) - 9's | |

To support the OTC promotion of Digene group of products the company will need to appoint consumer stockists. These consumer stockists will cater to the demand of Digene group of products in Kirana / General Stores / Other Consumer outlets, apart from Pharma Retailers. These consumer stockists will also undertake various in shop promotional activities.

1. **Stockists Policy** : M/s. Abbott India Ltd will continue to supply Digene group of products to the existing pharma stockists.
2. **Trade Margin Policy** : Existing policy will continue.
3. **Stockists Payment Terms** : Existing policy will continue.
4. **Stockists claim - settlement policy** : Existing policy will continue.

The company has also accepted to continue to follow all Standard Operating Procedures (SOP) of Distribution and Distribution channels of AIOCD.

You are requested to extend your co-operation to M/s. Abbott India Ltd.

Thanking you

Yours Faithfully

For AIOCD

(J.S. Shinde)
President

Regd. Office : AIOCD, C/o B. C. D. A., 10, Bonfield Lane, 1st Floor, Kolkata- 700 001.

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AIOCD OUTWARD

Ref No: 678

Date: 16/8/10

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Hon. Gen- Secretary :

PARSAN KUMAR SINGH

Mob. : 09431021707

Email : pksaiocd@gmail.com

parankumarsingh@gmail.com

REF : AIOCD/SVD/APS/330/2010

August 16, 2010

ALL STATE PRESIDENTS /SECRETARIES OF AIOCD.

Sub : M/s. PharmaLink (India) Pharmaceuticals Pvt.Ltd. Ahmedabad has changed its name to M/s. Invida India Private Ltd. Ahmedabad.

Dear Sir,

With reference to the above subject matter kindly note that M/s. PharmaLink (India) Pharmaceuticals Pvt. Ltd. has changed its name to M/s. Invida India Private Ltd.

We are highlighting some of the major points :

1. **Stockists Policy** : All the existing stockists of M/s. PharmaLink (India) Pharmaceuticals Pvt Ltd will continue for M/s. Invida India Private Ltd.
2. **Trade Margin Policy** : Existing policy will continue.
3. **Stockists Payment Terms** : Existing policy will continue.
4. **Stockists claim –settlement policy** : All the claims of stockists pertaining to breakages / leakages /damages / near expiry / date expired / cut & loose strips etc – manufactured / marketed / distributed / sold earlier by M/s. PharmaLink (India) Pharmaceuticals Pvt.Ltd. will be settled by M/s. Invida India Private Ltd in accordance with the MOU's with Trade & Industry which currently being followed by the company.

The company has also accepted and agreed that in future the company will follow all Standard Operating Procedures (SOP) of Distribution and Distribution channels of AIOCD. Apart from the above Trade Norms / Trade Policies if any matter arises the company will immediately discuss with respective State Association of AIOCD and will resolve the matter in an amicable manner.

All other Trade Norms / Distribution SOP which were mutually agreed by both in the previous MOU's (as per the Trade & Industry) will remain unchanged as in force.

Product range operated by M/s. Invida India Private Ltd, Ahmedabad is enclosed herewith.

You are requested to extend all your co-operation to M/s. Invida India Private Ltd, Ahmedabad

Thanking you

Yours faithfully,

For AIOCD

(J.S. Shinde)
President

Encl : as above

AIOCD

INVIDA ALL INDIA ORGANISATION OF CHEMISTS

To
AIOCD
Mumbai



Kind Attention Mr. J.S. Shinde

Dear Sir,

Please find attached herewith the Product List of Invida India Private Limited

Sr. No.	Product name	Pack type	Quantity	Category
1	Distactor 50mg Capsule	Strip	10's	Drug
2	Distactor CD tabs 375mg	Strip	10's	Drug
3	Distactor CD tabs 750mg	Strip	10's	Drug
4	Distactor DT 125mg Tabs	Strip	10's	Drug
5	Distactor DT 250mg tabs	Strip	10's	Drug
6	Distactor Drops	Bottle	10ml	Drug
7	Distactor Suspension 125 mg	Bottle	30ml	Drug
8	Distactor Suspension 187 mg	Bottle	30ml	Drug
9	Pyridium 200mg	Strip	10's	Drug
10	Baclytic Gel	Tube	15gm	Drug
11	Xerocare Cream	Tube	50gm	Cosmetic
12	Xerocare Lotion	Bottle	50 ml	Cosmetic

For,
Invida India Private Limited

Bhaven Shah

Director - Commercial



AIOCD
All India Organisation of Chemists & Druggists
Salaya Bldg., 2nd Flr., Borewells Road, Wankhurd
Opp. Jalisco Mills, Estate, Deonar, (W),
Mumbai - 400 028

Invida India Private Limited

13, SIGMA Corporates-1, Nr. Mann Party Plot, Off. S.G. Highway, Bodakdev, Ahmedabad - 380 056, India.
Tel: 91-79-4000 6300 Fax: 91-79-4000 6333

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द महाराष्ट्र
स्टेट केमिस्ट्स अँड
ड्रुगिस्ट्स असोशिएशन
THE MAHARASHTRA
STATE CHEMISTS &
DRUGGISTS ASSOCIATION



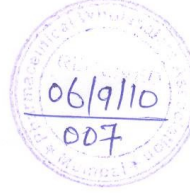
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e-mail : msacda@vsnl.com

Affiliated to : **AIOCD**
All India Organisation of Chemists & Druggists.

August 25,2010

Ref : APS/MSCDA/ 1510/2010

**ALL PRESIDENTS/SECRETARIES
OF ALL THE DISTRICT ASSOCIATION
OF THE M.S.C.D..A**



Dear sir,

Please find enclosed herewith the photo copy of the letter received by us from AIOCD, vide their letter ref no. APS/AIOCD/591/2010 dated August 11, 2010 regarding email received from M/s. Veritaz Healthcare Ltd for settlement of CABL outstanding issues resolved in all the states. Copy enclosed for your ready reference.

We hereby request you to kindly inform the same to concern stockiest of your district and co-operate with company.

Thanking you.

Yours faithfully,
For MSCDA

(Anil Navandar)
Hon Gen. Secretary

ESTD.]



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Hon. Gen- Secretary :

PARSAN KUMAR SINGH

Mob. : 094316.21707

Email : pksaiocd@gmail.com
parankumarsingh@ymail.com

August 11, 2010

REF : APS/AIOCD/591/2010

ALL STATE PRESIDENTS /SECRETARIES OF AIOCD.

Dear Sir,

Please find enclosed herewith the copy of Email received from M/s. Veritaz Healthcare Ltd, regarding Settlement of CABL outstanding issues resolved in all the states. The same is self-explanatory.

The same is for your reference and record.

Thanking you

Yours Faithfully
For AIOCD

(J. S. Shinde)
President

Encl : Email copy of Veritaz Healthcare Ltd.

From: Gopal.Karatolavu <Gopal.Karatolavu@Veritaz.In>
To: "jagannath.shinde@aiocd.com" <jagannath.shinde@aiocd.com>
cc: "AIOCD(mtnl)" <aiocd@vsnl.net>, "iqbalreshma@gmail.com" <iqbalreshma@gmail.com>

Date: Wednesday, August 04, 2010 03:18PM
Subject: Veritaz Healthcare Limited

Mr.J.S.Shinde

Hon. Gen- Secretary & President

All India Organisations of Chemists & Druggists,

201, Safalya Building, 2nd Floor, Opp. Jaigopal Industrial Estate,

Baburao Parulekar Marg, Dadar (W),

Mumbai 400 028.

Dear Sir,

Ref: My visit to your office on 27th July 2010.

It was a pleasure to have met you to convey our heartfelt thanks, for your visionary leadership to guide us through the prelaunch of CABL brands by Veritaz Healthcare Limited. As per our agreement all outstanding issues relating to Citadel Aurobindo Biotech Ltd, have been resolved in all the states of the country.

The process of all credit notes/ breakages / expiry was carefully

[http://idcmumdom01.aiocd.com/mail/jagannathshinde.nsf/\(\\$Inbox\)/5338411F1EAD4997E6...](http://idcmumdom01.aiocd.com/mail/jagannathshinde.nsf/($Inbox)/5338411F1EAD4997E6...) 8/4/2010

evaluated in each and every state and the launch process was completed in every state after settlement to the trade to the satisfaction of all concerned

We had a dedicated desk to handle every issue pertaining to expiries / breakages / unsettled credit notes

It must be mentioned here that all your state bodies were very cooperative in every respect that made us complete the task in about three years time.

It must also be mentioned that our plans to recover any of the old outstanding on account of CABL did not bear any fruits.

We were fortunate that we could discuss / debate and bring solutions to every problem. This was possible only because of your foresight , vision and imaginative leadership that created a win win situation for so many wholesales / retailers associated with the Pharmaceutical trade in India.

Since this process is completed (3 years) we request you to inform all your state bodies / members that we are closing all old issues as of 14th August 2010 and we will not be in any position to entertain any more representations / claims on account of Citadel / Aurobindo.

Today Veritaz is actively marketing in every state of India because of the solutions you brought forth for the prelaunch of the brands by Veritaz.

You will agree that it's time now for us to pursue our business and focus on making the company's operations viable.

We request your good self to ascertain from the trade regarding solutions brought by Veritaz on account of Citadel ? Aurobindo and favor us with your letter that there are no further claims on account of old issues and that we can treat all old issues as closed.

We look forward to your continued cooperation / guidance as we march on into the future.

We assure you of our best attention / service at all times.

Thanking you

Yours sincerely

K.S.Gopalakrishnan

Vice President – Marketing

Veritaz Healthcare Limited.

CC : Mr S.V. Dalvi- General Manager